



City of Tulsa Purchasing Department
175 E. 2nd Street 15th Floor
Tulsa, OK 741023

TAC 1189A
Containment/Clean Up of Hazardous & Non Hazardous Materials
Public Works Department
Bid Date: September 11, 2025

Buyer: Angie Tune
atune@cityoftulsa.org
Please contact if you have any questions

1. Delivery:

If your Bid is accepted and a contract is executed, state the number of days you need to deliver the Goods and/or to begin providing Services:

You must be able to deliver the Goods and/or Services as specified in your Bid. Failure to do so may result in City terminating your contract or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

Bidder must complete all sections to be considered for the Agreement/O Award. Failure to do so may result in bid being considered "non-responsive" and rejected by the City of Tulsa.

Section 1: Hazardous Material Hourly Labor Rates

| | Sooner Emergency Services, Inc. | | | OKLSHR dba Lone Star Hazmat Response, LLC | | | Clean Harbors Environmental Services, Inc. | | | Environmental Works, Inc. | | |
|---------------------|---------------------------------|------------|------------|---|------------|------------|--|------------|------------|---------------------------|------------|------------|
| PERSONNEL | REGULAR TIME | OVER TIME | HOLIDAY | REGULAR TIME | OVER TIME | HOLIDAY | REGULAR TIME | OVER TIME | HOLIDAY | REGULAR TIME | OVER TIME | HOLIDAY |
| Haz Mat Supervisor | \$85.00 | \$127.50 | \$170.00 | \$120.00 | \$180.00 | \$180.00 | \$76.85 | \$115.28 | \$122.96 | \$130.00 | \$195.00 | \$195.00 |
| Technical Foreman | \$85.00 | \$127.50 | \$170.00 | \$70.00 | \$105.00 | \$105.00 | \$58.14 | \$87.21 | \$93.02 | \$100.00 | \$150.00 | \$150.00 |
| Site Safety Officer | \$85.00 | \$127.50 | \$170.00 | \$95.00 | \$142.50 | \$142.50 | \$82.48 | \$123.71 | \$131.96 | \$115.00 | \$115.00 | \$115.00 |
| Certified Operator | \$80.00 | \$120.00 | \$160.00 | \$80.00 | \$120.00 | \$120.00 | \$69.89 | \$104.83 | \$111.82 | \$87.25 | \$130.88 | \$130.88 |
| Recovery Technician | \$75.00 | \$112.50 | \$150.00 | \$70.00 | \$105.00 | \$105.00 | \$50.99 | \$76.48 | \$81.58 | \$79.50 | \$119.25 | \$119.25 |
| Administrator | \$51.00 | \$70.00 | \$102.00 | \$50.00 | \$75.00 | \$75.00 | \$82.48 | \$123.71 | \$131.96 | \$68.00 | \$68.00 | \$68.00 |
| Supervisor | \$85.00 | \$127.50 | \$170.00 | \$120.00 | \$180.00 | \$180.00 | \$76.85 | \$115.28 | \$122.96 | \$100.00 | \$150.00 | \$150.00 |
| Operator | \$80.00 | \$120.00 | \$160.00 | \$80.00 | \$120.00 | \$120.00 | \$69.89 | \$104.83 | \$111.82 | \$87.25 | \$130.88 | \$130.88 |
| Traffic Controller | \$60.00 | \$90.00 | \$180.00 | \$35.00 | \$52.50 | \$52.50 | cost + 20% | cost + 20% | cost + 20% | \$200.00 | \$200.00 | \$200.00 |
| Mechanic | \$90.00 | \$135.00 | \$0.00 | \$60.00 | \$90.00 | \$90.00 | cost + 20% | cost + 20% | cost + 20% | \$95.00 | \$142.50 | \$142.50 |
| TOTAL | \$776.00 | \$1,157.50 | \$1,432.00 | \$780.00 | \$1,170.00 | \$1,170.00 | \$567.57 | \$851.33 | \$908.08 | \$1,062.00 | \$1,401.51 | \$1,401.51 |

Section 2: Minimum Hours

| | Sooner Emergency Services, Inc. | OKLSHR dba Lone Star Hazmat Response, LLC | Clean Harbors Environmental Services, Inc. | Environmental Works, Inc. |
|-------------|---------------------------------|---|--|---------------------------|
| Description | In Hours | In Hours | In Hours | |
| Equipment | 4 | 4 | 4 | 4 |
| Personnel | 4 | 4 | 4 | 4 |
| TOTAL | 8 | 8 | 8 | 8 |

Section 3: Response Time (Shortest Time It Will Take to Get To Site)

| | Sooner Emergency Services, Inc. | OKLSHR dba Lone Star Hazmat Response, LLC | Clean Harbors Environmental Services, Inc. | Environmental Works, Inc. |
|--------------------|---------------------------------|---|--|---------------------------|
| PEOPLE/EQUIPMENT | IN HOURS | IN HOURS | IN HOURS | IN HOURS |
| Supervisor | 0.5 | 1.5 | 2 | 0.5 |
| Operator | 0.75 | 1.5 | 2 | 1 |
| Labor | 0.75 | 1.5 | 2 | 1 |
| Traffic Controller | 0.75 | 1.5 | | 1 |
| Equipment | 0.75 | 1.5 | 2 | 1 |
| TOTAL | 3.5 | 7.5 | 8 | 4.5 |

Section 4: Equipment Rates

| | Sooner Emergency Services, Inc. | | OKLSHR dba Lone Star Hazmat Response, LLC | | Clean Harbors Environmental Services, Inc. | | Environmental Works, Inc. | |
|---|---------------------------------|-----------------|---|-----------------|--|-----------------|---------------------------|-----------------|
| DESCRIPTION | RATES | UNIT OF MEASURE | RATES | UNIT OF MEASURE | RATES | UNIT OF MEASURE | RATES | UNIT OF MEASURE |
| Semi-Truck Only | \$125.00 | Per Hour | \$50.00 | Per Hour | \$112.00 | Per Hour | \$97.25 | Per Hour |
| VAC Truck | \$150.00 | Per Hour | \$40.00 | Per Hour | \$153.00 | Per Hour | \$137.50 | Per Hour |
| Roll Off Truck (Single) | \$125.00 | Per Hour | \$70.00 | Per Hour | \$106.00 | Per Hour | \$142.50 | Per Hour |
| Roll Off Truck (Double) | \$175.00 | Per Hour | \$105.00 | Per Hour | Cost +20% | Per Hour | \$152.20 | Per Hour |
| Guzzler VAC | \$250.00 | Per Hour | \$350.00 | Per Hour | \$216.00 | Per Hour | \$183.25 | Per Hour |
| Dump Truck (10 Wheel) | \$125.00 | Per Hour | \$115.00 | Per Hour | \$106.00 | Per Hour | \$117.50 | Per Hour |
| Dump Truck (18 Wheel) | \$145.00 | Per Hour | \$210.00 | Per Hour | Cost +20% | Per Hour | \$157.00 | Per Hour |
| ¾ Ton Truck | \$35.00 | Per Hour | \$45.00 | Per Hour | \$38.00 | Per Hour | \$42.50 | Per Hour |
| Roll back Truck with Flatbed | \$125.00 | Per Hour | \$70.00 | Per Hour | Cost +20% | Per Hour | \$67.25 | Per Hour |
| 1 Ton Service Truck | \$85.00 | Per Hour | \$45.00 | Per Hour | \$52.00 | Per Hour | \$50.00 | Per Hour |
| Semi Service Truck | \$150.00 | Per Hour | \$0.00 | Per Hour | Cost +20% | Per Hour | \$285.00 | Per Hour |
| Emergency Response Unit / Trailer | \$100.00 | Per Hour | \$85.00 | Per Hour | \$82.00 | Per Hour | \$95.00 | Per Hour |
| Air Bag Trailer | - | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$150.00 | Per Hour |
| Cattle Trailer w/ Portable Pens | \$65.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$320.00 | Per Hour |
| Dragon VAC Trailer | \$85.00 | Per Hour | \$70.00 | Per Hour | Cost +20% | Per Hour | \$152.50 | Per Hour |
| Float - Landoll | \$75.00 | Per Hour | \$70.00 | Per Hour | Cost +20% | Per Hour | \$152.50 | Per Hour |
| 40' Grain Trailer | \$30.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$106.00 | Per Hour |
| Horse Trailer | \$25.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$162.50 | Per Hour |
| Stock Trailer | \$65.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$94.00 | Per Hour |
| Box Trailer | \$30.00 | Per Hour | \$70.00 | Per Hour | \$96.00 | Per Hour | \$122.50 | Per Hour |
| Refrigerated Trailer | \$40.00 | Per Hour | \$170.00 | Per Hour | Cost +20% | Per Hour | \$49.00 | Per Hour |
| Gooseneck Trailer | \$45.00 | Per Hour | \$40.00 | Per Hour | Cost +20% | Per Hour | \$32.00 | Per Hour |
| Bumper Pull Trailer | \$45.00 | Per Hour | \$25.00 | Per Hour | Cost +20% | Per Hour | \$27.50 | Per Hour |
| Frac Tank | \$250.00 | Per Day | \$48.00 | Per Day | 24/Day, 690 delivery charge | Per Day | \$115.00 | Per Day |
| Tigert Frac Tank | \$250.00 | Per Day | \$48.00 | Per Day | Cost +20% | Per Day | \$102.50 | Per Day |
| 81 Adams Frac Tank | \$250.00 | Per Day | \$48.00 | Per Day | Cost +20% | Per Day | \$47.50 | Per Day |
| John Deere Dozier 850C (or acceptable equivalent) | \$150.00 | Per Hour | \$60.00 | Per Hour | \$241.00 | Per Hour | \$903.75 | Per Hour |
| Trailer Mounted Air Compressor | \$85.00 | Per Hour | \$25.00 | Per Hour | \$38.00 | Per Hour | \$63.75 | Per Hour |
| Skid Steer | \$150.00 | Per Hour | \$80.00 | Per Hour | \$127.00 | Per Hour | \$122.00 | Per Hour |
| Hydraulic Broom For Skid Steer | \$35.00 | Per Hour | \$30.00 | Per Hour | \$19.00 | Per Hour | \$277.50 | Per Hour |
| Roll-Off Box | \$50.00 | Per Day | \$36.00 | Per Day | \$21.00 | Per Day | \$14.00 | Per Day |
| Arrow Board | \$45.00 | Per Hour | \$180.00 | Per Hour | Cost +20% | Per Hour | \$5.00 | Per Hour |
| Light Plant | \$45.00 | Per Hour | \$37.00 | Per Hour | Cost +20% | Per Hour | \$35.00 | Per Hour |
| Excavator (Various Sizes) | \$150.00 | Per Hour | \$70.00 | Per Hour | \$178.00 | Per Hour | \$153.00 | Per Hour |
| 200 | \$175.00 | Per Hour | \$0.00 | Per Hour | | Per Hour | \$117.00 | Per Hour |
| Pallett Squeezer | \$35.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$75.00 | Per Hour |
| Cat Track Hoe 324D (or acceptable equivalent) | | Per Hour | \$230.00 | Per Hour | Cost +20% | Per Hour | \$153.00 | Per Hour |
| Backhoe | \$85.00 | Per Hour | \$105.00 | Per Hour | \$118.00 | Per Hour | \$153.00 | Per Hour |
| Power Broom | \$65.00 | Per Day | \$160.00 | Per Day | \$14.00 | Per Day | \$277.50 | Per Day |
| Chain Saw | \$70.00 | Per Day | \$64.00 | Per Day | \$24.00 | Per Day | \$156.00 | Per Day |
| Steam Cleaner | \$65.00 | Per Hour | \$50.00 | Per Hour | Cost +20% | Per Hour | \$75.00 | Per Hour |
| 8' Grain Auger | \$35.00 | Per Hour | \$50.00 | Per Hour | Cost +20% | Per Hour | \$150.00 | Per Hour |
| Hot Oiler | \$110.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$235.00 | Per Hour |
| Tote with Pump | \$250.00 | Per Hour * | \$85.00 | Per Hour | Cost +20% | Per Hour | \$19.50 | Per Hour |
| Portable Cattle Chute | \$35.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$50.00 | Per Hour |
| Sod Roller | \$35.00 | Per Hour | \$0.01 | Per Hour | Cost +20% | Per Hour | \$340.00 | Per Hour |
| Vacuum Box | \$100.00 | Per day | \$60.00 | Per day | \$112.00 | Per day | \$85.00 | Per day |

| | | | | | | | | |
|--|------------|----------|------------|----------|------------|----------|------------|----------|
| Dock and Forklift | \$65.00 | Per Hour | \$100.00 | Per Hour | Cost +20% | Per Hour | \$363.00 | Per Hour |
| Minnie Rae / OVM Meter | \$100.00 | Per Day | \$175.00 | Per Day | Cost +20% | Per Day | \$205.00 | Per Day |
| ATV | \$200.00 | Per Day | \$200.00 | Per Day | Cost +20% | Per Day | \$155.00 | Per Day |
| ATV with Bed | \$400.00 | Per Day | \$250.00 | Per Day | Cost +20% | Per Day | \$277.00 | Per Day |
| 5 HP Diaphragm Pump | \$125.00 | Per Day | \$76.00 | Per Day | \$128.00 | Per Day | \$105.00 | Per Day |
| Air Compressor | \$35.00 | Per Hour | \$10.00 | Per Hour | \$38.00 | Per Hour | \$11.25 | Per Hour |
| BackPack Blower | \$65.00 | Per Day | \$75.00 | Per Day | Cost +20% | Per Day | \$65.00 | Per Day |
| Boots (Chest Waders) | \$65.00 | Per Day | \$120.00 | Per Day | \$112.00 | Per Day | \$160.00 | Per Day |
| | 1 | Per Day | \$60.00 | Per Day | \$13.60 | Per Day | \$160.00 | Per Day |
| Floating Washdown Pump | \$250.00 | Per Day | \$0.01 | Per Day | Cost +20% | Per Day | \$45.00 | Per Day |
| FSV-39T Vacuum Skimmer | \$250.00 | Per Day | \$364.00 | Per Day | Cost +20% | Per Day | \$305.00 | Per Day |
| Honda 3" Contractors Trash Pump (or acceptable equivalent) | \$250.00 | Per Day | \$50.00 | Per Day | \$107.00 | Per Day | \$185.00 | Per Day |
| Life Jackets | \$30.00 | Per Day | \$20.00 | Per Day | Cost +20% | Per Day | \$30.00 | Per Day |
| Portable Generator with Flood Lights | \$45.00 | Per Day | \$240.00 | Per Day | Cost +20% | Per Day | \$200.00 | Per Day |
| Portable Radios (Handheld) | \$30.00 | Per Day | \$0.00 | Per Day | Cost +20% | Per Day | \$27.00 | Per Day |
| Cut Off Saw | \$100.00 | Per Day | \$25.00 | Per Day | Cost +20% | Per Day | \$120.00 | Per Day |
| Torches | \$150.00 | Per Day | \$160.00 | Per Day | Cost +20% | Per Day | \$220.00 | Per Day |
| Portable Welder | \$250.00 | Per Day | \$0.01 | Per Day | Cost +20% | Per Day | \$30.00 | Per Day |
| TOTAL | \$7,090.00 | | \$5,021.11 | | \$2,251.60 | | \$9,283.70 | |

Section 5: Critical Supplies

| | Sooner Emergency Services, Inc. | | | OKLSHR dba Lone Star Hazmat Response, LLC | | | Clean Harbors Environmental Services, Inc. | | | Environmental Works, Inc. | | |
|---|---------------------------------|----------|------------------|---|----------|------------------|--|-----------|------------------|---------------------------|-----------------|------------------|
| MATERIAL | SIZE | COST | UNIT OF MEASURE | SIZE | COST | UNIT OF MEASURE | SIZE | COST | UNIT OF MEASURE | SIZE | COST | UNIT OF MEASURE |
| Absorbent Booms (give size specifications) | 8x10 4PK | \$232.00 | Bale | 5"x10' | \$100.00 | Bale | | \$97.00 | Bale | 8"x10' & 5"x10' | 158.00 & 138.00 | Bale |
| Absorbent Pads(Give size specifications) | | \$119.00 | Per Bag | | \$92.00 | Per Bag | | \$90.00 | Per Bag | 18" x 18" | \$87.00 | Per Bag |
| Safe Step 20 lb Bag | | \$26.50 | Per Bag | | \$75.00 | Per Bag | | Cost +20% | Per Bag | 20lb | \$34.00 | Per Bag |
| Bio Matrix Absorbent (or acceptable equivalent) | | \$165.00 | Large Each | | \$40.00 | Large Each | | \$16.00 | Large Each | 2.2 cu ft | \$50.00 | Large Each |
| Containment Boom (give size specifications) | 6 Inch x 10 | \$1.25 | Per Foot Per Day | 12" | \$1.00 | Per Foot Per Day | | \$2.43 | Per Foot Per Day | 4"x6" & 2"x4" | 1.87 & 1.07 | Per Foot Per Day |
| TOTAL | | \$543.75 | | | \$308.00 | | | \$205.43 | | | \$171.00 | |

Section 6: Supplies

| | Sooner Emergency Services, Inc.. | | OKLSHR dba Lone Star Hazmat Response, LLC | | Clean Harbors Environmental Services, Inc. | | Environmental Works, Inc. | |
|-------------------------|----------------------------------|------------------------------|---|-----------------|--|-----------------|---------------------------|-----------------|
| ITEM | COST | UNIT OF MEASURE | COST | UNIT OF MEASURE | COST | UNIT OF MEASURE | COST | UNIT OF MEASURE |
| Photos & Processing | \$50.00 | on spreadsheet w/description | \$0.00 | | \$82.48 | | \$100.00 | |
| 6 Mil Bags | \$245.60 | Per Roll | \$40.00 | Per Roll | \$184.00 | Per Roll | \$150.00 | Per Roll |
| Fly Ash | \$15.00 | Per Bag | \$32.00 | Per Bag | Cost +20% | Per Bag | \$62.50 | Per Bag |
| Gaylord Boxes | \$50.00 | Each | \$136.00 | Per each | \$44.00 | Per each | \$120.00 | Per each |
| Lime | \$24.00 | 50 Lb Bag | \$25.00 | 50 Lb Bag | Cost +20% | 50 Lb Bag | \$60.00 | 50 Lb Bag |
| Pallets | \$20.00 | Each | \$25.00 | Each | \$40.00 | Each | \$10.00 | Each |
| Full Face Respirators | \$173.40 | Per Box | \$112.00 | Per Box | \$14.00 | Per Box | \$57.50 | Per Box |
| Seed & Fertilizer | \$100.00 | Per Lb. | \$15.00 | Per LB | Cost +20% | Per LB | \$4.00 | Per LB |
| Shrink Wrap | \$68.00 | Per Roll | \$36.00 | Per Roll | Cost +20% | Per Roll | \$28.00 | Per Roll |
| Sod | \$350.00 | Per Pallett | \$275.00 | Per Pallett | Cost +20% | Per Pallett | \$256.00 | Per Pallett |
| Soda Ash | \$0.70 | Per Lb. | \$68.00 | Per Lb. | Cost +20% | Per Lb. | 1.2 lb/\$60.00 a bag | Per Lb. |
| Spag Sorb | \$38.50 | Per Bag | \$40.00 | Per Bag | \$16.00 | Per Bag | \$50.00 | Per Bag |
| T Post | \$7.99 | Each | \$15.00 | Each | Cost +20% | Each | \$5.50 | Each |
| Tape | \$20.00 | Per Roll | \$24.00 | Per Roll | \$30.00 | Per Roll | \$17.00 | Per Roll |
| Top Soil | \$600.00 | Per Cubic Yard | \$38.00 | Per Cubic Yard | Cost +20% | Per Cubic Yard | \$30.00 | Per Cubic Yard |
| Tyvek Suits | \$45.00 | Each | \$80.00 | Each | \$24.50 | Each | \$18.00 | Each |
| Visqueen 6 Mil 20'x100' | \$194.00 | Per Roll | \$136.00 | Per Roll | \$162.00 | Per Roll | \$160.00 | Per Roll |
| 17 H Drum | \$168.00 | Each | \$184.00 | Each | \$102.00 | Each | \$165.00 | Each |
| TOTAL | \$2,170.19 | | \$1,281.00 | | \$698.98 | | | |

Section 7: Disposal

| | Sooner Emergency Services, Inc. | | OKLSHR dba Lone Star Hazmat Response, LLC | | Clean Harbors Environmental Services, Inc. | | Environmental Works, Inc. | |
|------------------------------------|---------------------------------|-----------------|---|-----------------|--|-----------------|---------------------------|-----------------|
| MATERIAL | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE |
| Hydrocarbon Contaminated Solids | \$34.50 | Per Cubic Yard | \$96.00 | Per Cubic Yard | \$453.00 | Per Cubic Yard | \$35.50 | Per Cubic Yard |
| Liquid Waste (Minimum 300 Gallons) | \$1.25 | Per Gallon | \$1.50 | Per Gallon | \$3.88 | Per Gallon | \$0.56 | Per Gallon |
| 17 H Drum Disposal (Hydrocarbons) | \$250.00 | Each | \$375.00 | Each | \$221.00 | Each | \$62.50 | Each |
| TOTAL | \$285.75 | | \$472.50 | | \$677.88 | | \$98.56 | |

Section 8: Storage

| | Sooner Emergency Services, Inc. | | | OKLSHR dba Lone Star Hazmat Response, LLC | | | Clean Harbors Environmental Services, Inc. | | | Environmental Works, Inc. | | |
|----------------------|---------------------------------|----------|-----------------|---|------------|-----------------|--|-----------|-----------------|---------------------------|----------|-----------------|
| TYPE | PER HEAD RATE | DAY RATE | UNIT OF MEASURE | PER HEAD RATE | DAY RATE | UNIT OF MEASURE | PER HEAD RATE | DAY RATE | UNIT OF MEASURE | PER HEAD RATE | DAY RATE | UNIT OF MEASURE |
| Refrigerated Storage | | \$200.00 | Per Day | | \$1,040.00 | Per Day | | Cost +20% | Per Day | | \$200.00 | Per Day |
| Box Trailer Storage | | \$100.00 | Per Day | | \$560.00 | Per Day | | \$12.00 | Per Day | | \$25.00 | Per Day |
| Inside Load Storage | | \$150.00 | Per Day | | \$0.01 | Per Day | | \$12.00 | Per Day | | \$35.00 | Per Day |
| Live Stock | \$12.50 | | Per Head | \$0.01 | | Per Head | Cost +20% | | Per Head | \$19.00 | | Per Head |
| TOTAL | \$12.50 | \$450.00 | | \$0.01 | \$1,600.01 | | | \$24.00 | | \$19.00 | \$260.00 | |

Section 9: Boats

| | Sooner Emergency Services, Inc. | | | OKLSHR dba Lone Star Hazmat Response, LLC | | | Clean Harbors Environmental Services, Inc. | | | Environmental Works, Inc. | | |
|--|---------------------------------|-----------------|----------|---|-----------|-----------------|--|-----------------|----------|---------------------------|------|-----------------|
| TYPE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE |
| 1992 Lowe Boat with Motor (or acceptable equivalent) | \$175.00 | Per Day | \$200.00 | Per Day | Cost +20% | Per Day | | | \$250.00 | Per Day | | |
| 1995 Polar Craft with Motor (or acceptable equivalent) | \$175.00 | Per Day | \$200.00 | Per Day | Cost +20% | Per Day | | | \$200.00 | Per Day | | |
| Lowe Boat with Motor(or acceptable equivalent) | \$175.00 | Per Day | \$500.00 | Per Day | Cost +20% | Per Day | | | \$250.00 | Per Day | | |
| TOTAL | \$525.00 | | \$900.00 | | \$0.00 | | | | \$700.00 | | | |

Section 10: Lab Tests

| | Sooner Emergency Services, Inc.c. | | OKLSHR dba Lone Star Hazmat Response, LLC | | Clean Harbors Environmental Services, Inc. | | Environmental Works, Inc. | |
|------------------|-----------------------------------|-----------------|---|-----------------|--|-----------------|---------------------------|-----------------|
| LAB TEST | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE | RATE | UNIT OF MEASURE |
| TPH & BTEX Solid | \$175.00 | Each | \$95.00 | Each | \$284.00 | Each | \$125.00 | Each |
| Total Metals | \$375.00 | Each | \$230.00 | Each | \$228.00 | Each | \$200.00 | Each |
| Flash Point | \$110.00 | Each | \$95.00 | Each | \$34.00 | Each | \$50.00 | Each |
| TOTAL | \$660.00 | | \$420.00 | | \$546.00 | | \$375.00 | |

Section 11: Non-Hazardous Material Hourly Labor Rates

| | Sooner Emergency Services, Inc. | | | OKLSHR dba Lone Star Hazmat Response, LLC | | | Clean Harbors Environmental Services, Inc. | | | Environmental Works, Inc. | | |
|-------------------------|---------------------------------|----------|----------|---|----------|----------|---|-----------|-----------|---------------------------|----------|----------|
| PERSONNEL | REGULAR TIME | OVERTIME | HOLIDAY | REGULAR TIME | OVERTIME | HOLIDAY | REGULAR TIME | OVERTIME | HOLIDAY | REGULAR TIME | OVERTIME | HOLIDAY |
| Supervisor | \$85.00 | \$127.50 | \$170.00 | \$120.00 | \$180.00 | \$180.00 | \$76.85 | \$115.28 | \$122.96 | \$100.00 | \$150.00 | \$150.00 |
| Operator | \$80.00 | \$120.00 | \$160.00 | \$80.00 | \$120.00 | \$120.00 | \$69.89 | \$104.83 | \$111.82 | \$87.25 | \$130.88 | \$130.88 |
| Traffic Controller | \$60.00 | \$90.00 | \$120.00 | \$35.00 | \$52.50 | \$52.50 | Cost +20% | Cost +20% | Cost +20% | \$200.00 | \$200.00 | \$200.00 |
| Certified Mechanic | \$100.00 | \$150.00 | \$200.00 | \$60.00 | \$90.00 | \$90.00 | Cost +20% | Cost +20% | Cost +20% | \$140.00 | \$160.00 | \$160.00 |
| TOTAL | \$325.00 | \$487.50 | \$650.00 | \$295.00 | \$442.50 | \$442.50 | \$146.74 | \$220.11 | \$234.78 | \$527.25 | \$640.88 | \$640.88 |
| DELIVERY: | Upon Receipt | | | Immediately | | | 5 business days to deliver supplies ongoing days and we will need 30 days to provide services after award | | | Immediately | | |
| TOTAL ANNUAL ADJUSTMENT | | | | 7% | | | 5% | | | 4% | | |
| NOTES: | *Tote with pump is bid per day | | | N/A | | | N/A | | | N/A | | |