City of Tulsa Finance Department

March 24, 2025

# Competitive Sealed Proposal TAC 1345

#### Addendum #1

Please note the following changes which have been made for clarification to this Request for Proposal.

This addendum must be listed as Addendum #1 on the ACKNOWLEDGMENT OF RECEIPT OF ADDENDA/AMENDMENTS of the bid package as verification that you have received and are aware of the information contained herein.

#### QUESTIONS/CLARIFICATION/CHANGES:

#### **QUESTIONS:**

- 1. Can you please provide us with an estimated or NTE budget allocated for this contract? There are no funds specifically allocated in the budget for this contract. Expenses for temporary personnel will typically be paid from available funds resulting from vacant positions.
- 2. Could you please share the previous spending on this contract, if any? July 1, 2023 June 30, 2024: \$ 599,266.00, July 1, 2024 February 28, 2025: \$ 184,483.98
- 3. Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes? Neither actual nor sample resumes were requested to be included in the response.
- 4. Are hourly rate ranges acceptable? Hourly rate ranges would not be an acceptable response to the requests for percentages on Exhibit A Price Sheet Summary.
- 5. Please provide a copy of the proposal of the previous vendors providing temporary staffing, including rate/cost sheets. Purchasing will provide proposals in response to any individual request by email.
- 6. Please share the incumbent vendors current pricing. Purchasing will provide at the end of the questions.
- 7. How many incumbents are going to be hired from each position. Unknown.
- 8. Could you please let us know the length of the contract. The Agreement is an initial 1-year term with an opportunity to renew up to an additional four (4) one (1) year terms.
- 9. There is any local preferences? As stated in the CSP, Section IV.C.2.: "A Respondent with a local storefront is preferred."

Does the IT department expect candidates within 24 hours or is this a goal to go for? With backgrounds and drug test the timeline of 48 hours is a tough ask to have a resource start working.

C. Business Process and Information to be provided to the City. **Please complete**Exhibit D

#### 1. Response Time

The Seller will respond to the hiring supervisor within 24 hours with the name and time we can expect the temporary to arrive. The candidate should be available to work/scheduled to arrive within 48 hours.

If the primary Seller is unable to respond to a vacancy within 48 hours, the City reserves the right to contact the secondary Seller for assistance in filling the temporary vacancy.

- Is there local preference for Bidders?
   A Respondent with a local storefront is preferred.
- What is the new budget for year for this CSP?
   The budget varies on the needs of the organization and will vary based on position and length of time the backfill is required.
- How many active contractors are working on this contract currently?
   We do not have anyone on contract, currently, that I am aware of.
- Please provide the names of the Incumbent vendors for this contract?
   This information can be requested using the Open Records Act.
- What is the total spend per incumbent for the duration of the previous contract? This is wildly variable as the positions range from a base salary of \$39,992.16 to an unlikely maximum of \$133,386.79.
- What are any challenges or pain points with the present contract vendors?
  The candidates need to be fully vetted before being received. The biggest
  challenge is receiving unvetted, unqualified candidates because the
  vendor did not thoroughly vet the candidate.
- Will the awarded vendor take over any payrolling of incumbent candidates?
   Not likely.
- How many roles do you anticipate to recruit for yearly during this contract?
   3-10 This depends on the circumstances. Large initiatives may require supplemented personnel or professional services. At the height of our challenges, we probably hired roughly 18-20 contractors and converted most to full time.
- Can you please share the minimum estimated hours per week for all job positions?
   40 hours.
- What are your most commonly requested positions?
   This varies as well by Division. Systems Engineers, Database Analysts, and deployment teams are the most commonly requested.
- Are vendors required to bid on all positions/categories?
   No. Please only bid on what you're confident you can provide.
- Are the roles you are looking to fill able to work remotely, Hybrid or on site?
  - Most contractors will be onsite. In a few instances, a hybrid situation may be appropriate.

- Where will the support personnel be primarily based and expected to work from?
   We have 165 external sites across three counties. The positions could work anywhere depending on which position we seek. Our department HQs at City Hall and this would be considered the primary location.
- How many vendors do you intend to award?
- How many interviews happen prior to offer?
   Usually one with the hiring manager. Then, if the employee is onboarded as a City employee, they must go through the Human Resources process which may include one or two additional interviews.
- How long does it take from submitted a resume to interview to offer?
   This varies by project and hiring manager. Generally, a week or two. I have selected one week and onboarded the next.
- How will the job requests be shared among multiple awarded contractors?
   Likely via email.
- What is the tentative start date of this engagement?
   When the award is made for this CSP. This is dependent upon the length of time it takes to button up additional responses.
- 1. What would be the number of awards you intend to give(approximate number)?

  a. 2-3
- 2. What are the estimated funds that are estimated to be allocated for this contract?
  - a. This is a services contract so the allocation will be based on the services required, which is also dependent upon workload.
- 3. What is the tentative start date of this engagement?
  - a. When the CSP process is complete. Ideally before the Summer.
- 4. What is the work location of the proposed candidates?
  - a. We have 165 sites across three counties. The proposed work location may vary, but we are HQd at City Hall.
- 5. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing and are the incumbents eligible to submit the proposal again?
  - a. Yes, we have incumbents. The incumbents are eligible. I will not provide the names or pricing models for anyone. This information can be requested at the Clerk's Office using the Open Records Act.
- 6. Are there any pain points or issues with the current vendor(s)?
  - a. The candidates need to be fully vetted before being received. The biggest challenge is receiving unvetted, unqualified candidates because the vendor did not thoroughly vet the candidate.
- 7. Could you please share the previous spending on this contract, if any?
  - a. This information can be requested at the Clerk's Office using the Open Records Act.
- 8. Is there any mandatory subcontracting requirement for this contract? If yes, Is there any specific goal for the subcontracting?
  - a. No.
- 9. Can we submit good faith efforts if we are unable to find a subcontractor?
  - a. N/A
- 10. How many positions were used in the previous contract (approximate)?
  - a. Over 100.

- 11. How many positions will be required per year or throughout the contract term?
  - a. This is based on the needs of the organization and may vary year after year.
- 12. If the resources we provide at the time of proposal submission are not available at the time of a potential contract award could vendors replace them with equally qualified resources?
  - a. Yes, of course. The key is here is QUALIFIED.
- 13. Can we provide hourly rate ranges in the price proposal?
  - a. Hourly rate ranges would not be an acceptable response to the requests for percentages on Exhibit A Price Sheet Summary.
- 14. Is it entirely onsite work or can it be done remotely to some extent / Does the services need to be delivered onsite or is there a possibility for remote operations and performance?
  - a. Most contractors will be onsite. In a few instances, a hybrid situation may be appropriate
- 15. Are resumes required at the time of proposal submission? If yes, Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes?
  - a. We would like to see what we can expect from your organization when we need a candidate.
- 16. Could you please provide the list of holidays?
  - a. https://www.cityoftulsa.org/connect/contact-the-city/city-holiday-schedule/
- 17. Are there any mandated Paid Time Off, Vacation, etc.?
  - a. Our leave policy can be found <u>here</u>. We do not expect contractors to duplicate this leave policy. We do expect the contract teams to honor their people and follow the letter of the law when it applies to time off. We focus on well-being on our teams and it is ideal if the contractor aligns with City holidays and provides leave to prevent burnout. We, at the City, will not dictate what that looks like for your organization.
- 1. Do you require resumes of potential candidates? If so, should they be submitted now or at a later stage?
  - a. Neither actual nor sample resumes were requested to be included in the response.
- 2. Additionally, please clarify whether actual resumes are needed or if samples will suffice.
  - a. See previous question.
- 3. Is this a new opportunity, or is there an incumbent currently in place?
  - a. We have an incumbent.
- 4. If not a new opportunity, could you provide details about the incumbent?
  - This information can be requested at the Clerk's Office using the Open Records Act.
- 5. Are incumbents eligible to submit a proposal for this opportunity?
  - a. Yes, for sure.

- 6. Can you confirm the approximate budget allocated for this contract?
  - a. The budget varies on the needs of the organization and will vary based on position and length of time the backfill is required.
- 7. Is there a preference for local firms or candidates?
  - a. As stated in the CSP, Section IV.C.2.: "A Respondent with a local storefront is preferred."
- 8. Are there any specific subcontracting goals or requirements for this opportunity?
  - a. No.
- 9. Are there any bonding requirements for this project?
  - a. Please see the CSP for the specifics.
- 10. Are there any other mandatory qualification requirements for firms submitting proposals?
  - a. Please see the CSP.
- 11. Is this a Remote/Hybrid/Onsite opportunity?
  - a. Most contractors will be onsite. In a few instances, a hybrid situation may be appropriate.
- 12. Is subcontracting allowed on this requirement?
  - a. Please see the CSP.
- 13. In addition to the resumes, are there any other certificates or documents required for the proposed candidates?
  - a. This will depend on the job description you are filling.
- 14. What is the Interview mode?
  - a. In person interviews
- 15. How many vendors will be awarded?
  - a. 2-3
- 16. Is Offshoring allowed?
  - a. Due to the sensitive nature of our data we will not permit offshoring.
- 17. Could you clarify if the mark-up rate should include additional costs such as drug testing, or should these be listed separately?
  - a. Please list them separately.
- 18. Is there a specific formula or guideline for calculating the payroll bill rate, or is it left to the Respondent's discretion?
  - a. Please be transparent, but this is up to the respondent's discretion.
- 19. Is having a local storefront a mandatory requirement, or is it simply preferred?
  - a. Preferred. This makes interacting with recruiters much easier.

Is it mandatorily required for the offerors to have three client references for whom they have staffed at least 10 technical roles each month for the past 12 twelve months?

Please conform to the requirements of the CSP.

We are a small business located in Greenville, SC. Can we bid on this opportunity?

Yes, you may bid, but a local storefront is preferred.

- Could you please share the names of Current Suppliers (who are currently providing services to the Agency)?
  - Allegis Group Holdings dba TEKSYSTEMS and Jobing Confidential
- Could you please share the current Supplier's pricing and Proposals?
   See Pages after Questions.
- When was the existing contract started, and what is the annual monetary spent value of the current contract since inception?
  - To my knowledge, we do not have an active contract. We've been leveraging a Cooperative Agreement.
- How many resources are currently engaged in the current contract? This varies at any given time and depends on the mission.
- Can you please share the no. of positions served in previous years under this contract?
  - Unknown.

Yes.

- Can you please share the amount of business each vendor did under this contract in previous years?
  - This information is available using the Open Records Act.
- What will be the estimated annual budget for this project?

  Depends on the needs of the organization
- Do we have to provide a Sample Insurance Certificate with the proposal response? Please confirm.
- Can we change the format of Exhibit D from a table to a normal question-answer template to make it more accessible and readable?
   Yes.
- Please confirm the type(s) of drug test the city wants the vendor to conduct. A standard urine test for drugs is expected.
- Ref "Respondent should provide references from three (3) organizations for whom the Respondent filled at least ten (10) technical roles or comparable vacancies each month for the past 12 twelve months." please confirm if we need to provide references of the client for whom we have placed more than 10 candidates in past 12 months. if not, please provide better clarification on this statement.

Please follow the instructions listed in the CSP.

#### Allegis Holdings dba TEKSYSTEMS Pricing



#### Invitation For Bid TAC 553F Temporary Personnel Services Information Technology Issued: June 8, 2017

City of Tulsa, Oklahoma

#### **EXHIBIT A**

#### BID FORM INCLUDING DELIVERY AND PRICING

<ol> <li>Delivery. If your Bid is accepted and a contract is executed, state thegin providing Services:</li> </ol>	ne number of days you need to deliver the Goods and/or to
48 hours (2 business days)	
You must be able to deliver the Goods and/or Services as specified in yo contract or canceling the Purchase Order, pursuing collection under any part of the contract of the c	

which it may be entitled in law or in equity.

#### 2. Pricing

#### FY'17 INFORMATION TECHNOLOGY SERVICES PRICE SHEET:

Please note the contracted rates listed are at the mid-range step of our standard pay scales, Seller may request a higher rate for candidates that exceed the education/experience on the job description and/or market demands. All requests for higher pay rates need to be approved by Personnel Director or designee.

PAY GRADE	TEMP BASE Hourly Rate	EXAMPLES OF CLASSIFICATION (Please request job description with corresponding pay rate for each position if not provided. Note: the City has over 800 job descriptions on file)	Percentage MARK-UP RATE	Percentage PAYROLL BILL RATE
S-48	\$48.68	Principal Data Architect	56%	26%
	****	Systems Section Manager		2070
IS-44	\$38.15	Computer Support/LAN Consultant		i
	}	Database Administrator III		I
		Enterprise Web Master		i
		IT Project Manager		
		Senior Business Analyst		
		Systems Engineer III - Network Services		
		Systems Engineer III - Server Services	56%	26%
		Senior Systems Analyst	30%	
IS-40	\$35.72	Service Desk Supervisor		
		Systems Engineer II - Network Services	51%	260/
		Systems Engineer II - Server Services	3176	26%
IS-36	\$33.43	Electronic Maintenance Supervisor	51%	2606
		Systems Engineer I - Server Services		26%
IT-40	\$33.45	Systems Analyst		
		Systems Business Analyst	51%	26%
		Systems Technical Writer II	2170	2076
IT-36	\$31.31	Database Administrator I		
		GIS Analyst		2684
		Programmer/Analyst	51%	26%
IT-32	\$26.66	Programmer III		
	,	Systems Technical Trainer	48%	26%
IT-28	\$24.54	Senior Telecommunications Technician		2.01
	1	Systems Technician II - Service Desk	48%	26%
IT-23	\$22.98			244
Y	,	Systems Technician I – Service Desk	48%	26%
T-20	\$20.19	Telecommunications Technician I	45%	26%

Drug Testing - Cost per test:	\$_	O(This is a free service)
Criminal Background Checks – Cost per check:	\$_	0(This is a free service)

#### **Jobing Confidential Pricing**



#### Invitation For Bid TAC 553F Temporary Personnel Services Information Technology Issued: June 8, 2017

City of Tulsa, Oklahoma

#### **EXHIBIT A**

#### BID FORM INCLUDING DELIVERY AND PRICING

 Delivery. If your Bid is accepted and a contract is executed, state the number of days you need to deliver the Goods and/or to begin providing Services:

Immediately	

You must be able to deliver the Goods and/or Services as specified in your Bid. Failure to do so may result in City terminating your contract or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

#### 2. Pricing

#### FY'17 INFORMATION TECHNOLOGY SERVICES PRICE SHEET:

Please note the contracted rates listed are at the mid-range step of our standard pay scales, Seller may request a higher rate for candidates that exceed the education/experience on the job description and/or market demands. All requests for higher pay rates need to be approved by Personnel Director or designee.

PAY GRADE	TEMP BASE Hourly Rate	EXAMPLES OF CLASSIFICATION  (Please request job description with corresponding pay rate for each position if not provided. Note: the City has over 800 job descriptions on file)	Percentage MARK-UP RATE	Percentage PAYROLL BILL RATE
IS-48	\$48.68	Principal Data Architect	075 AF (FF0()	662 20 (200)
	ļ	Systems Section Manager	\$75.45 (55%)	\$63.28 (30%)
IS-44	\$38.15	Computer Support/LAN Consultant		1
		Database Administrator III		1
	į.	Enterprise Web Master		j
		IT Project Manager		
		Senior Business Analyst		1
	1	Systems Engineer III - Network Services		1
		Systems Engineer III - Server Services	\$59.37 (55%)	646 44 (200/)
10.40	405.70	Senior Systems Analyst	\$59.37 (55%)	\$46.44 (30%)
IS-40	\$35.72	Service Desk Supervisor		
		Systems Engineer II - Network Services	¢E1 93 /EE9/ \	\$43.46 (209()
10.00	****	Systems Engineer II - Server Services	\$51.82 (55%)	\$43.46 (30%)
IS-36	\$33.43	Electronic Maintenance Supervisor	\$54.05 (550) \	#40 46 (200)
IT 40	400.45	Systems Engineer I - Server Services	\$51.85 (55%)	\$43.46 (30%)
IT-40	\$33.45	Systems Analyst		
		Systems Business Analyst	\$49.52 (559/)	642.40 (20%)
IT 00	****	Systems Technical Writer II	\$48.53 (55%)	\$43.49 (30%)
IT-36	\$31.31	Database Administrator I		
		GIS Analyst	\$49 E3 (EE9/)	\$40.70 (30%)
IT 22	\$26.66	Programmer/Analyst	\$48.53 (55%)	\$40.70 (30%)
IT-32	\$20.00	Programmer III	\$41.32 (55%)	\$34.66 (30%)
IT 00	604.54	Systems Technical Trainer	\$41.52 (55%)	\$34.00 (30%)
IT-28	\$24.54	Senior Telecommunications Technician	\$38.04 (55%)	\$31.90 (30%)
IT 00	****	Systems Technician II - Service Desk	\$36.04 (55%)	\$31.90 (30%)
IT-23	\$22.98	Systems Technician I – Service Desk	\$35.62 (55%)	\$29.87 (30%)
IT-20	\$20.19		722.22 (0070)	12237 (0070)
	1	Telecommunications Technician I	\$31.29 (55%)	\$26.25 (30%)

Drug Testing - Cost per test: \$ 0 (complimentary)

Criminal Background Checks – Cost per check: \$ 0 (complimentary)

## Request for

# Competitive Sealed Proposal

**CSP TAC 1345** 

**Professional Services for:** Temporary Personnel

Services -

Information Technology

## NIGP Commodity Code(s):

962-69 Personnel Services, Temporary

EVENT	DATE
Issue Date	March 4, 2025
Pre-Proposal Conference	No Pre-Proposal Conference
Deadline for Questions Submit to assigned buyer via email.	March 28, 2025
Proposal Due Date  Mail or deliver to City Clerk address. Proposals are open the day after the due date.	April 9, 2025

If You have any questions or need additional information, contact the Assigned Buyer:

Donny Tiemann, Project Buyer | dtiemann@cityoftulsa.org
All questions should be emailed with CSP TAC 1345 in the subject line.

Submit proposals (sealed) to:

Deputy City Clerk City of Tulsa 175 E. 2<sup>ND</sup> St. Suite 260 Tulsa, OK 74103



#### I. STATEMENT OF PURPOSE:

With this Competitive Sealed Proposal (CSP) request, we are searching to secure professional services for the timely supply of qualified temporary Information Technical (IT) and Information Systems (IS) personnel to fill City of Tulsa (City) temporary staffing needs to assist the City with providing exceptional City services.

If found to be in the City's best interest, awards may be made to more than one successful Respondent with a primary and secondary Seller agreement. We enthusiastically look forward to receiving your proposal.

#### II. <u>BACKGROUND</u>

The City of Tulsa Information Technology Department currently employs approximately 56 employees in the Information Technical Classifications and 56 employees in the Information Systems Classifications. In order to ensure continuity in the quality of service we provide the Citizens of Tulsa, the City must enlist the services of temporary personnel due to personnel vacancies, absences, or special projects. Temporary employees must meet the experience and education requirements included in the job description of the position they are filling. Some positions are located in areas that provide 24-hour operations. A list of current IT classifications is included for reference as Exhibit B. A list of current IS classifications is included for reference as Exhibit C.

#### III. SCOPE OF SERVICES

- **A.** The Respondent shall provide temporary personnel services on a rate-based cost structure to include:
  - 1. Mark-Up Rate
  - 2. Payroll Bill Rate
  - 3. Conversion Fee
- **B.** The Respondent shall provide the following administrative services related to services of temporary personnel to include:
  - 1. Structured Candidate Interviews
  - 2. Skill/Knowledge Assessments/Evaluations
  - 3. Selection/Referral of Qualified Candidates
  - 4. Experience and Credential Verification Process
  - 5. Criminal and Sex Offender Checks
  - 6. Drug Testing
  - **7.** Credit Checks (as applicable)
- **C.** The Respondent shall provide the following business and process information to the City to include:
  - 1. Response Time
  - 2. Vendor Profile
  - 3. EEOC
  - 4. Respondent References

- 5. Timesheet Retrieval and Pay Checks
- 6. Invoicing Process
- 7. Reporting
- **D.** The Respondent shall provide the following services to temporary employees on a timely basis to include:
  - 1. Benefits/Medical
  - 2. Benefits/Vacation-Holiday

#### IV. <u>DELIVERABLES</u>

B. Quantify cost of Temporary Personnel services. Please complete Exhibit A

#### 1. Mark-Up Rate

State the mark-up rate that you would charge to fill any vacancy in each pay grade. Show your proposed rate, e.g. 10%. Please indicate whether the markup % includes other cost items such as drug testing, etc. on Exhibit A Price Sheet Summary. The Base Rate multiplied by the Mark-up Rate equals the total rate for the service.

#### 2. Payroll Bill Rate

At some time during the contract period, it may be advantageous to the City to engage in payrolling. Under these circumstances, the City will provide the name of a particular individual and the pay rate. The successful Respondent would be allowed to charge a payroll bill rate. A payrolled contractor will be eligible for all benefits provided to other temporary personnel. Please indicate what your payroll bill rate would be in Exhibit A Price Sheet Summary. The Base Rate multiplied by the Payroll Rate equals the total rate for the service.

#### 3. Conversion Fee

If the City of Tulsa elects to convert a contracted employee to full-time employment, the City of Tulsa will agree to a structured fee based on number of days worked on assignment by contracted employee. Please indicate what your conversion fee rates would be in Exhibit A Price Sheet Summary. Payrolled contractors are exempt from this fee.

#### Example:

Calendar Days Worked	% of Annualized Salary
0-45 days	20%
46-90 days	10%
90+ days	0%

# C. Describe administrative services related to services of temporary personnel. Please complete Exhibit D

#### 1. Structured Candidate Interviews

Successful Respondents ("Seller(s)") must engage in a standardized interview process.

Describe your interviewing process. Include an example of a specific position and the specific questions/interview guide that would be asked of the candidate during the screening process.

#### 2. Assessments/Evaluations

Sellers must evaluate/assess the skills and abilities of the candidates referred for temporary assignments to the City to ensure a match with job requirements. When requested, assessment results and/or verification of experience results must be made available to the City.

Describe your candidate evaluation process. Describe any assessment instrument you are currently administering. When would you utilize them? Are your assessment instruments validated? If so, by whom?

#### 3. Selection/Referral of Qualified Candidates

Describe your process for selecting candidates for referral to the City for temp services. Include your mechanism for identifying previous successful candidates, and/or unsuccessful candidates. What type of active candidate pool do you generally have available?

#### 4. Experience and Credential Verification Process

The employees assigned to the City must meet the minimum requirements for the position they are filling as found in the job description. Experience, licenses, and certifications must be verified by the agency prior to referral to the City. (This service **Must Be** included in the proposed rates).

Describe your reference check process. Include the number of references completed, how far back are reference checked (e.g., 1 year, 2 years, 5 years). What information is gathered during the reference checking process? What other information is verified?

Describe your process for verifying the licensing, experience, and educational credentials of all applicants. Also include high school, GED, college level and license and certificate verification process.

#### 5. Criminal and Sex Offender Checks

Describe your process for <u>no cost</u> criminal background and sex offender registry checks on applicants. Include the public/non-public websites you use for both in state and out-of-state checks.

At times the City may request a more extensive background check.

Please list any outside agencies you utilize to conduct background checks. Please include the cost of conducting a more extensive background check on Exhibit A. What is the average timeframe for completion of extensive background checks?

#### 6. Drug Testing

All temporary employees must be drug tested before placement at the City.

Provide the dollar amount per candidate you would charge to provide drug testing services. If drug testing is included in your roll-up rate, please indicate on Exhibit A Price Summary Sheet. Please provide the specific process and types of drug testing performed including the specific panel of drugs tested for.

#### 7. Credit Checks

Sellers may be required to conduct credit checks for specific positions. Credit checks must be in compliance with the Fair Credit Reporting Act.

Provide the dollar amount per employee you would charge for credit checks when applicable.

# D. Business Process and Information to be provided to the City.Please complete Exhibit D

#### 1. Response Time

The Seller will respond to the hiring supervisor within 24 hours with the name and time we can expect the temporary to arrive. The candidate should be available to work/scheduled to arrive within 48 hours.

If the primary Seller is unable to respond to a vacancy within 48 hours, the City reserves the right to contact the secondary Seller for assistance in filling the temporary vacancy.

What is your current response and placement time? What procedures will you put in place to ensure that you are able to meet the City's standard?

#### 2. Respondent Profile

What staff and support would you dedicate to filling the needs of the City? Provide the number of employees your company placed in 2022 and 2023 and the number of individual companies in which your company placed employees. How many technical employees did you place?

A Respondent with a local storefront is preferred. What is your location and proximity to the City of Tulsa. What is your current web address?

Provide a general overview of your organization including your mission statement. What sets your organization apart from your competitors? Why is your organization uniquely qualified to take on this scope of work?

#### 3. EEOC

Please provide a copy of your non-discrimination policy and examples of advertisements of positions posted within the previous 12 months. What do you do to ensure that you attract a diverse and inclusive population of candidates? Please provide a statement that would reflect EOE compliance. Disclose any lawsuits that you have been party to in the previous 5 years.

#### 4. Respondent References

Respondent should provide references from three (3) organizations for whom the Respondent filled at least ten (10) technical roles or comparable vacancies each month for the past 12 twelve months.

#### 5. Timesheet Retrieval and Pay Checks

Temporary employees working at the City often are located at multiple worksites, spread out all throughout the city.

Describe your plan for timesheet retrieval and plan for delivering paychecks. Include the process you have for issuing paychecks for employees when timesheets are missed during normal processing.

#### 6. Invoicing Process

The requesting supervisor shall have the option of either reviewing the Seller's invoice prior to payment or having the invoice sent directly to the designated department invoice processor.

What system do you have in place, or can your put in place, that will sort invoices per request on each individual work-order? Describe your accepted payment methods.

#### 7. Reporting

The Seller must have the capability to forward a monthly report in MS EXCEL via e-mail by the 5th of each month. The following are required elements of these reports:

The report must contain the department name, section name, supervisor name, employee name, classification (job title), employee pay rate, bill rate, current hours, and year to date hours in current position. Each pay period should be listed separately, and each month will be on a separate tab and must have cumulative hours on the main report. All cumulative reports will use the City's fiscal year which is July 1st – June 30th

Please provide a sample copy of the EXCEL reports that will be provided to the City. Prior to the award of the proposal, the Seller must demonstrate its ability to e-mail the document to us.

E. Seller shall provide the following services to temporary employees. Please complete Exhibit D

#### 1. Benefits/Medical

Some option for medical benefits must be provided.

Describe your medical benefits, when employees are eligible, and cost to the employee. Provide the information given to the candidate.

#### 2. Benefits / Vacation-Holiday

Some plan for vacation and holiday benefits must be provided to candidates.

Describe your vacation and holiday benefits. Provide the employee document describing these benefits.

#### V. ADDITIONAL AGREEMENT PROVISIONS

- A. The City's Human Resources Department will be the administrator for each agreement resulting from this solicitation.
- B. All requests for temporary employees for IT and IS employees will be made by the hiring supervisor. A Temporary Agreement Procedures Manual will be forwarded to Seller(s) awarded the agreement.
- C. If an employee provided by the Seller proves to be unsatisfactory for any reason, the City shall have the right to request an immediate replacement. If after two attempts the Seller is unable to provide a satisfactory employee as specified in this CSP, the City reserves the right to purchase service from the Secondary Seller.
- **D.** In addition, if the City is not satisfied with the performance of a temporary worker within the first eight hours of work, the City shall notify the Seller within 24 hours and the City will not be billed for the unsatisfactory temporary employee.
- E. All temporary employees must meet the minimum requirements (including education and experience) for the position and credentials verified by Seller. Official job descriptions are available at: https://www.cityoftulsa.org/government/departments/human-resources/employment/job-descriptions
- **F.** If an official job description is not submitted to the Seller with the work order, it is the Seller's responsibility to obtain the official job description from City of Tulsa's website.
- G. The City will provide the Seller(s) with pay rates for each paygrade. It is the responsibility of the Seller to pay within stated guidelines. The City's Personnel Director has the right to authorize, in advance, any pay exception. At the sole discretion of the Personnel Director, the pay rates for the designated classifications can be updated if City of Tulsa pay rates/charts are modified.
- H. Any individual previously employed by the City that desires reemployment with the City as a temporary employee must be approved by the City's Personnel Director or designee prior to placement. Former employees dismissed from the City of Tulsa are not eligible for rehire or temporary placement.
- I. Any temporary employee who was previously terminated by the Temporary Agency must receive approval from the City's Personnel Director or designee to be considered for another temporary employment opportunity.

- J. The Seller must notify the City's Temporary Personnel Services administrator in Human Resource by email the name of any temporary employee dismissed from City service and the reason for the dismissal if known. This notification must occur within two days of the dismissal.
- **K.** The City shall have the right to survey temporary employees regarding working conditions, employment matters, etc.
- L. The Seller must obtain approval of the City's Personnel Director or designee in advance for placement of any temporary employee that has a criminal misdemeanor or criminal felony on their record. The Seller must provide employee name, nature of offense(s) and desired position of placement. (Traffic convictions included, for employees that are placed in positions that require driving).
- M. Positions that fall within a progression (a change in paygrade after attainment of specific skills and experience) may be filled only at the beginning pay grade. Any exception must be approved through the City's Personnel Director or designee.
- N. Some positions require a commercial driver's license (CDL) class A or B license. Seller must provide a copy of this CDL license to the hiring supervisor.
- O. Some temporary positions require employees to perform low voltage work, including network cabling, fiber optic installation, security system wiring, telecommunications wiring, and access control system installation. Seller must ensure that any temporary employee in such positions possess the necessary certifications, experience, and knowledge to perform low voltage work safely and comply with all applicable codes and standards, and local regulations. The Seller must verify qualifications with the hiring supervisor before placement.
- P. The City restricts the number of hours a temporary employee may work for the City to 1000 hours per rolling twelve (12) month period. The Seller shall ensure that no employee exceeds this 1000-hour limit. The Seller must notify the Human Resources contract administrator if an employee is approaching the 1000-hour limit.
- Q. The Parties agree that the City may hire temporary employees in permanent positions at any time and without penalty or fee. Seller shall not limit or prohibit its employees from accepting offers of permanent employment from the City.
- R. Seller understands and agrees that all temporary personnel provided by Seller pursuant to this Agreement shall receive the same employee benefits at the same levels as Seller's other employees, and Seller shall make no distinction between its employees who are referred to it by the city (e.g., "payrolled" employees) and its other employees for benefits purposes.

- **S.** Invoices should be delivered to individual(s) designated by requesting supervisor. Seller must have process in place to sort and deliver invoices on a per order basis.
- T. No person shall be excluded from participation or consideration in, or be denied benefits of, or be otherwise subjected to discrimination in the performance of this contract, or in the employment practices of the Seller on the grounds of race, color, religion, sex, age, sexual orientation, gender identify, disability or national origin. The Seller shall, upon request, show proof of such non-discrimination and shall post in conspicuous places available to all candidates, notices of non-discrimination. All employment advertisements or solicitations placed by the Seller or on behalf of the Seller shall state that such Seller is an equal opportunity employer.
- **U.** Seller agrees to comply with all applicable rules, regulations, and policies of the City of Tulsa.

NOTE: The City of Tulsa reserves the right to use specialized temporary vendors when no qualified applicants are available through Seller.

If you see anything in these specifications that prevent you from bidding, please email the project buyer with details and recommendations.

#### VI. PERFORMANCE METRICS AND CONTRACT MANAGEMENT

#### **Performance Metrics**

The following performance metrics highlight key priorities that will be analyzed with the Seller collaboratively during the life of the contract. This is not an exhaustive list, but rather an indication of significant performance metrics of interest to City of Tulsa. The City looks forward to working with Sellers to define additional important performance metrics during contract negotiations. The final set of performance metrics and frequency of collection will be negotiated by the awarded Respondent and the City prior to the finalization of an agreement between parties and may be adjusted over time as needed.

Performance Metric	Data Source	Data Collection Frequency	Data Collection Responsibility
% of personnel released from employment within 30 days	Seller	Quarterly	Seller
% of personnel hired by City	Seller	Quarterly	Seller

#### **Contract Performance Monitoring**

As part of the City of Tulsa's commitment to becoming more outcomes-oriented, we seek to actively and regularly collaborate with Sellers to enhance contract management, improve results, and adjust service delivery based on learning what works. Reliable and relevant data is necessary to drive service improvements, ensure compliance, inform trends to be monitored, and evaluate results and performance. During the regular meetings that occur throughout the term of the contract, it is anticipated that the following topics will be regularly discussed:

- Current status of performance metrics
- Topics of interest or concern of the Seller or City
- Discussion and troubleshooting of challenges
- Review of activities on the horizon

#### VII. INSTRUCTIONS FOR SUBMITTING A PROPOSAL:

#### A. General Requirements

 The proposal must be received by 5:00 p.m. on Wednesday, April 09, 2025, Central Daylight Time. Proposals must be sealed in an envelope or box clearly labeled "CSP TAC 1345 -Temporary Personnel Services – Information Technology."

Proposals arriving late will be returned unopened.

**2.** Proposals must be delivered sealed to:

Deputy City Clerk City of Tulsa 175 E. 2<sup>nd</sup> St. Suite 260 Tulsa, OK 74103

- 3. All interested Respondents (Sellers) are required to register with the Buyer, Donny Tiemann, in order to receive updates, addenda or any additional information required. You can learn more about the registration process on the following website: <a href="https://www.cityoftulsa.org/government/departments/finance/selling-to-the-city/register-as-a-vendor/">https://www.cityoftulsa.org/government/departments/finance/selling-to-the-city/register-as-a-vendor/</a>
  - The City is not responsible for any failure to register.
- 4. Inquiries to the Buyer requesting clarification regarding this CSP request or the content herein must be made via e-mail and must be received prior to the end of the business day on **April 10, 2023**

Donny Tiemann, Project Buyer dtiemann@cityoftulsa.org

Any questions regarding this CSP request will be handled as promptly and as directly as possible. If a question requires only clarification of CSP request instructions or specifications, it will be handled via e-mail, or verbally. If any question results in material changes or additions to the CSP request, those changes or additions will be forwarded to all registered Respondents as quickly as possible by addendum.

- 5. Respondents shall designate a contact person, with appropriate contact information, to address any questions concerning a proposal. Respondents shall also state the name and title of individuals who will make final decisions regarding contractual commitments and have legal authority to execute a contract on the Respondent's behalf.
- **6.** Proposals will be opened on the morning after the due date, at 8:30am, at the:

Standards, Specifications, and Awards Committee Meeting 175 East 2<sup>nd</sup> Street, 2<sup>nd</sup> Floor City Council Chamber

#### B. General Notifications

- 1. With this CSP request, the City reserves the right to do the following:
  - To conduct oral or written discussions with Respondents, after proposals are received, concerning technical and Price aspects of the proposals and/or to allow Respondents to revise their proposals, including Price;
  - To evaluate, after proposals are received, the relative abilities of Respondents to perform, including their technical or professional experience and/or expertise;
  - To conduct a comparative evaluation, after proposals are received, of the differing Price, service, quality, contractual factors, technical content and/or technical and performance capability of the proposals;
  - d. To negotiate mutually agreeable terms in a contract;
- 2. All Respondents shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination.
- 3. All Respondents shall comply with the Americans with Disabilities Act (ADA) and all proposals and any subsequent contract shall include the following statement:

"Seller shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act." It is understood that the program of the Respondent is not a program or activity of the City of Tulsa. The Respondent agrees that its program or activity will comply with the requirements of the ADA. Any costs of such compliance will be the responsibility of the Respondent. Under no circumstances will the Respondent conduct any activity which it deems to not be in compliance with the ADA.

#### VIII. EVALUATIONS OF PROPOSALS

The approval of the selected Respondent will be subject to the final determination of the City and will be contingent on the successful completion of a contract between the City and the selected Respondent(s).

In this CSP, a panel consisting of a representative(s) from the City's Purchasing Department, the City's Human Resources Department and at least one other representative will evaluate proposals. The Sellers must be responsive to all questions. The panel will compare and contrast the information provided by the Sellers category by category. Selection shall be based on the best interest of the City as evaluated by the City of Tulsa.

The proposals will be evaluated based on the following criterion:

- A. Cost of Services
  - 1. Mark-Up Rate
  - 2. Payroll Bill Rate
  - 3. Conversion Fee
  - **4.** Drug Testing Costs (if not included in Mark-up)
  - **5.** Criminal Background and Credit Check Costs for specifically requested checks
- B. Quality of Administrative Support Service Provided
  - 1. Structural interviewing of candidates
  - 2. Assessment/evaluation process
  - 3. Selection/Referral of Qualified Candidates
  - **4.** Experience and Credential verification process
  - 5. Criminal and sex offender checks
  - 6. Drug testing
- C. Quality of Customer Service Provided
  - 1. Response Time
  - 2. Vendor Profile
  - 3. EEOC
  - 4. Seller References
  - 5. Timesheet Retrieval and Pay Checks
  - 6. Invoicing Process
  - 7. Reporting
- **D.** Quality of Service to the Temporary Employee
  - 1. Benefits: medical
  - 2. Benefits: vacation / holiday

All proposals will be evaluated using the following criteria:

Category	<b>Total Points</b>	What Would a Top Score Look Like?
Mark up Rate	15	Lowest Proposed Percentage Rates
Payroll Rate	10	Lowest Proposed Percentage Rates
Conversion Fee	15	Lowest Proposed Percentage Rates
Criminal Background Checks	5	Detailed response to include all information requested
Drug Testing	5	Comprehensive testing program that complies with all statutory requirements
Interview Process	15	Detailed response to include all information requested demonstrating best practices for identifying qualified candidates
Assessment	10	Detailed response to include all information requested
Selection	5	Detailed response to include all information requested
References	5	Detailed response to include all information requested
Vendor Profile	10	Detailed response to include all information requested
Benefits	5	

The City of Tulsa also reserves the right to evaluate based on the full list of eligible criteria listed in <u>Title 6</u>, <u>Chapter 4</u> of the Tulsa Revised Ordinances (TRO): <a href="https://library.municode.com/ok/tulsa/codes/code">https://library.municode.com/ok/tulsa/codes/code</a> of ordinances.

#### IX. RESPONDENT AND PROPOSAL REQUIREMENTS:

To be considered, interested Respondents should submit or address the following:

- A. One (1) unbound original and three (3) bound copies of the proposal plus one electronic (1) copy on flash drive.
- B. At the discretion of the City, one or more Respondents may be invited to be interviewed for purposes of clarification or discussion of the proposal.
- C. Provide information for three (3) references including: Company Name, Contact Name, Address, Phone Number, E-Mail Address, and the service(s) provided by the Respondent.
- D. Any expenses incurred by the Respondent(s) in appearing for an interview or in any way providing additional information as part of the response to this CSP request are solely the responsibility of the Respondent. The City of Tulsa is not liable for any costs incurred by Respondents in the preparation of proposals or any work performed by the Respondent prior to the approval of an executed contract by the City of Tulsa. The City assumes no responsibility or liability for any costs you may incur in responding to this CSP request, including attending meetings or contract negotiations.

- E. Proposals must be prepared simply, providing a straightforward concise description of Seller's capabilities and services that are available to both the temporary employee and to the City that will satisfy the requirements of this specification. Respondent shall address each criterion separately and in the order presented in this specification. Emphasis should be on completeness and clarity of content.
- F. Respondents shall respond to each line item in each category in the order listed in this CSP. Respondents will not receive credit in a category if they choose not to respond to every line item service in the category.
- G. Documentation must be provided to substantiate the service and /or the quality of the service for every line item. The documentation provided will be evaluated by the selection panel for the quality of each specific line item service.
- H. After the initial review of proposals, the Respondents appearing to best meet the needs of the City may be invited to make formal presentations of the services provided by their organization. After the presentations, the selection panel will re-evaluate the credit given for each category. The purpose of the presentations will be to evaluate and to verify the quality of the line item services.

#### X. AWARD OF PROPOSALS:

The City evaluates proposals based on the general criteria identified in Tulsa Revised Ordinance (TRO) Title 6, Chapter 4, and listed below:

- 1. The ability, capacity and skill of the Respondent to perform the contract or provide the service required,
- 2. Whether the Respondent can perform the contract or provide the service promptly or within the time specified, without delay or interference.
- 3. The character, integrity, reputation, judgment, experience and efficiency of the Respondent,
- 4. The quality of performance by Respondent of previous contracts or services.
- 5. The previous and existing compliance by the Respondent with laws and ordinances relating to the contract or service,
- 6. The sufficiency of the financial resources and ability of the Respondent to perform the contract or provide the service,
- 7. The quality, availability and adaptability of the Services offered by Respondent to the particular use required,
- 8. The ability of the Respondent to provide future maintenance, support and service related to Respondent's offer,
- 9. Where an earlier delivery date would be of great benefit to the Using Department, the date and terms of delivery may be considered in the proposal award,

- 10. The degree to which the proposal submitted is complete, clear, and addresses the requirements in the CSP request specifications,
- 11. If a point system has been utilized in the CSP request specifications, the number of points earned by the Respondent.
- 12. The total cost of ownership, including the costs of supplies, materials, maintenance, and support necessary to perform the item's intended function.
- 13. If an evaluation committee performs the evaluation, the recommendation of such committee.

#### XI. <u>MISCELLANEOUS</u>:

- A. The City expects to enter into a written Agreement with the chosen Respondent that shall incorporate this CSP and your proposal the (Agreement). Further, Respondent will be bound to comply with the provisions set forth in this CSP. In addition to any terms and conditions included in this CSP, the City may include in the Agreement other terms and conditions as deemed necessary. Your response to this CSP will be considered part of the Agreement if one is awarded to you.
- B. All data included in this CSP, as well as any attachments, are proprietary to the City of Tulsa.
- C. All Respondents shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination. They shall also comply with the Americans with Disabilities Act (ADA).
- D. The use of the City of Tulsa's name in any way as a potential customer is strictly prohibited except as authorized in writing by the City of Tulsa.
- E. The City assumes no responsibility or liability for any costs you may incur in responding to this CSP, including attending meetings or contract negotiations.
- F. The City is bound to comply with Oklahoma's Open Records Act, and information submitted with your proposal, with few exceptions, is a matter of public record. For specifics on the Oklahoma Open Records Act, see the link here: <a href="https://libraries.ok.gov/law-legislative-reference/library-laws/statutes-open-records/">https://libraries.ok.gov/law-legislative-reference/library-laws/statutes-open-records/</a>.
  - The City shall not be under any obligation to return any materials submitted in response to this CSP request.
- G. The City shall not infringe upon any intellectual property right of any Respondent but reserves the right to use any concept or methods contained in the proposal. Any desired restrictions on the use of information contained in the proposal should be clearly stated. Responses containing your proprietary data shall be safeguarded with the same degree of

- protection as the City's own proprietary data. All such proprietary data contained in your proposal must be clearly identified.
- H. The City of Tulsa also notifies all Respondents that the City has the right to modify the CSP and the requirements herein, to request modified proposals from Respondents, and to negotiate with the selected Respondent on price and other contract terms, as necessary to meet the City's Objectives.

INSURANCE: Yes: ☑ No: □

Awarded Respondent shall be the named insured under all policies with an authorized insurance company licensed to do business in Oklahoma and shall secure prior to the Effective Date of this Agreement and shall keep in force at all times during the term of this agreement the following insurance:

#### Commercial General Liability

Limits of at least:

\$1,000,000 Per Occurrence

\$2,000,000 General Aggregate

- Coverage shall be provided by a standard form Commercial General Liability Policy covering bodily injury, property damage including loss of use, and personal injury.
- Awarded Respondent agrees to waiver its rights of recovery against the City. Waiver of Subrogation in favor shall be added to the policy.
- Coverage shall also apply to electrical work, including low voltage installations, repairs, and maintenance.

#### Automobile Liability

Limits of at least:

\$1,000,000 Combined Single Limit (CSL) Per Occurrence

- Coverage shall apply to all Owned, Hired, and Non-Owned Autos operated by awarded Respondent, agents and employees, whether owned by the awarded Respondent, the City, or otherwise.
- Waiver of Subrogation in favor of the City.

#### Workers Compensation

Limits:

Statutory coverage for the state of Oklahoma

- Awarded Respondent shall at all times during the term of the Agreement maintain workers' compensation insurance with an authorized insurance company licensed to do business in Oklahoma, or through CompSource Oklahoma, insuring its employees in the amounts equal to or greater than required under law.
- Waiver of Subrogation in favor of the City.

#### Professional Liability

Limits of at least:

\$1,000,000

Coverage shall apply claims of negligent errors, acts, or omissions.

Awarded Respondent shall provide the City with current valid original certificates of insurance prior to commencement of this agreement and annually prior to policy renewals evidencing compliance with this Section. Awarded Respondent shall provide the City with a minimum of thirty (30) days prior written notice of policy cancellations. It is solely the awarded Respondent's responsibility to provide notice to the City, should any required insurance be cancelled or non-renewed. Failure of the awarded proposer to provide all insurance requirements, or to provide notice, shall not relieve the awarded Respondent of its obligation under this contract.
THE REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

## **AFFIDAVIT**

## NON-COLLUSION, INTEREST, AND CLAIMANT

STATE	· · · · · · · · · · · · · · · · · · ·
COUNT	)ss. 'Y OF)
Ι,	of lawful age, being first duly sworn, state that:  (Seller's Authorized Agent)
1.	I am the Authorized Agent of Seller herein for the purposes of certifying facts pertaining to the existence of collusion between and among Bidders and municipal officials or employees, as well as facts pertaining to the giving or offering of things of value to government personnel in return for special consideration in the letting of any contract pursuant to the proposal to which this statement is attached.
2.	I am fully aware of the facts and circumstances surrounding the making of Seller's Bid to which this statement is attached, and I have been personally and directly involved in the proceedings leading to the submission of such Bid; and
3.	Neither the Seller nor anyone subject to the Seller's direction or control has been a party:  a. to any collusion among Bidders in restraint of freedom of competition by agreement to respond at a fixed price or to refrain from responding,  b. to any collusion with any municipal official or employee as to quantity, quality, or price in the prospective contract, or as to any other terms of such prospective contract, nor in any discussions between Bidders and any municipal official concerning exchange of money or other thing of value for special consideration in the letting of a contract.
4.	No officer or employee of the City of Tulsa either directly or indirectly owns a five percent (5%) interest or more in the Bidders business or such a percentage that constitutes a controlling interest. Affiant further states that the following officers and/or employees of the City of Tulsa own an interest in the Bidders business, which is less than a controlling interest, either direct or indirect.
5.	All invoices to be submitted pursuant to this agreement with the City of Tulsa will be true and correct.
6.	That the work, services or material furnished will be completed or supplied in accordance with the plans, specifications, orders, requests or contract furnished or executed by the affiant. Affiant further states that (s)he has made no payment directly or indirectly to any elected official, officer or employee of the City of Tulsa or of any public trust where the City of Tulsa is a beneficiary, of money or any other thing of value to obtain payment of the invoice or procure the contract or purchase order pursuant to which an invoice is submitted. Affiant further certifies that (s)he has complied with all applicable laws regarding equal employment opportunity.
	By: Signature
	Title:
Subscri	bed and sworn to before me thisday of, 20
Notary	Public
My Cor	nmission Expires:
Notary	Commission Number

The Affidavit must be signed by an Authorized Agent and notarized

### **RESPONDENT INFORMATION SHEET**

Respondent's Legal Name:(Must be Respondent's company name educuments, filed with the state in which F	
State of Organization:	
Respondent's Type of Legal Entity: (cl ( ) Sole Proprietorship ( ) Partnership ( ) Corporation ( ) Limited Partnership	neck one)  ( ) Limited Liability Company ( ) Limited Liability Partnership ( ) Other:
Address:Street	City State Zip
Website Address:	Email Address:
	Email Address:  Legal or Alternate Sales Conta
Sales Contact:	Legal or Alternate Sales Conta
Sales Contact: Name:	Legal or Alternate Sales Conta
Sales Contact:  Name: Street:	Legal or Alternate Sales Conta  Name: Street:
Sales Contact:  Name: Street: City:	Legal or Alternate Sales Conta  Name: Street: City:
Sales Contact:  Name: Street: City: State:	Legal or Alternate Sales Conta  Name: Street: City: State:
Website Address:  Sales Contact:  Name:  Street:  City:  State:  Phone:	Legal or Alternate Sales Conta  Name: Street: City: State: Phone:

#### ACKNOWLEDGMENT OF RECEIPT OF ADDENDA/AMENDMENTS

I hereby acknowledge receipt of the following addenda or amendments and understand that such addenda or amendments are incorporated into the Bid Packet and will become a part of any resulting contract.

List Date and Title/Number of	of all addenda or amendments: (Write "None" if applicable).
	Sign Here ▶
	Printed Name:
	Title:
	Date:

## Exhibit A - Price Sheet Summary

All current City of Tulsa Job Descriptions and the associated Pay Grades are available at: <a href="https://www.cityoftulsa.org/government/departments/human-resources/employment/job-descriptions/">www.cityoftulsa.org/government/departments/human-resources/employment/job-descriptions/</a>

Item Number	Pay Grade	Hourly Pay Rate	Mark-Up Rate Percentage	Payroll Bill Rate Percentage
1	IT-20	\$24.39		
2	IT-23	\$27.76		
3	IT-28	\$29.64		
4	IT-32	\$32.20		
5	IT-36	\$37.83		
6	IT-40	\$40.41		
7	IS-36	\$43.12		
8	IS-40	\$46.13		
9	IS-44	\$50.84		
10	IS-48	\$58.71		

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Calendar Days Worked	% of Annualized Salary
0-45 days	
46-90 days	
90+ days	

Does Mark-Up Rate include Drug Testing costs? Yes	No
Drug testing cost per test (if not included in the % mark-up):	\$
Additional Criminal Background Checks – Cost per check:	\$
Credit Check – as requested:	\$

# THE CITY DOES NOT GUARANTEE ANY SPECIFIC QUANTITY OR NUMBER OF PURCHASES, IF ANY, THAT WILL BE MADE DURING THE AGREEMENT TERM.

By Signing below the Respondent agrees to provide services at the costs specified in Exhibit  $A-Price\ Sheet\ Summary.$ 

Resp	ondent's Company Name
<u> 4</u>	Authorized Signature Here ►
F	Printed Name:
Т	Fitle:

Exhibit B
Current Information Technical (IT) Classifications

Position Description	Grade
Land Mobile Radio Tech I	IT20
Land Mobile Radio Tech II	IT23
IT Systems Tech I	IT23
Data Center Operator	IT23
Sr. Telecom Tech	IT28
Sr. Land Mobile Radio Tech	IT28
IT Systems Tech II	IT28
IT Training Specialist I	IT28
Computer Support / LAN Analyst	IT32
Security Specialist III	IT32
Programmer Analyst	IT36
Software Dev Analyst II	IT36
LAN Sr. Analyst	IT36
ETL Developer	IT36
Deployment Sr. Analyst	IT36
Software Engineer	IT40
Systems Analyst	IT40
Systems Business Analyst	IT40
Systems Technical Writer II	IT40
Deployment Engineer II	IT40
Comp Support / LAN Assoc. Consultant	IT40

Note: Classifications may be added or modified. Please refer to the job description for the current pay grade.

Exhibit C
Current Information Services (IS) Classifications

Position Description	Grade
Electronic Maintenance Supervisor	IS36
Land Mobile Radio Systems Engineer	IS36
Security Engineer I	IS36
Systems Engineer I	IS36
Database Admin II	IS40
Security Engineer II	IS40
Software Engineer	IS40
Enterprise Business Administrator	IS40
IT Training And Development Coordinator	IS40
Systems Engineer II	IS40
Database Admin III	IS44
Sr. Software Engineer	IS44
IT Project Manager	IS44
Systems Engineer III	IS44
Desktop Application Support Coordinator	IS44
Enterprise Data Architect	IS48
Enterprise Systems Architect	IS48
Disaster Recovery Architect	IS48
Application Development Manager	IS48
Support Services Manager	IS48
IT Service Assurance Manager	IS48

Note: Classifications may be added or modified. Please refer to the job description for the current pay grade.

## Exhibit D Responses

Deliverable	Description	Response
	Administrative Services related to Services o	f Temporary Personnel
Structured Candidate Interviews	Describe your interviewing process. Include an example of a specific position and the specific questions/interview guide that would be asked of the candidate during the screening process	
Assessment / Evaluations	Describe your candidate evaluation process. Describe any assessment instrument you are currently administering. When would you utilize them? Are your assessment instruments validated? If so, by whom?	
Selection / Referral of Qualified Candidates	Describe your process for selecting candidates for referral to the City for temp services. Include your mechanism for identifying previous successful candidates, and/or unsuccessful candidates. What type of active candidate pool do you generally have available?	
Experience and Credential Verification Process	Describe your reference check process. Include the number of references completed, how far back are reference checked (e.g., 1 year, 2 years, 5 years). What information is gathered during the reference checking process? What other information is verified?	
Experience and Credential Verification Process	Describe your process for verifying the licensing, experience, and educational credentials of all applicants. Also include high school, GED, college level and license and certificate verification process.	

Criminal and Sex Offender Checks	Describe your process for no cost criminal background and sex offender registry checks on applicants. Include the public/non-public websites you use for both in-state and out-of-state checks.	
Criminal and Sex Offender Checks	Please list any outside agencies you utilize to conduct background checks. Please include the cost of conducting a more extensive background check on Exhibit A. What is the average timeframe for completion of extensive background checks?	
Drug testing	Provide the dollar amount per candidate you would charge to provide drug testing services. If drug testing is included in your roll-up rate, please indicate on Exhibit A Price Summary Sheet. Please provide the specific process and types of drug testing performed including the specific panel of drugs tested for.	
	Business Process and Inforn	nation
Response Time	What is your current response and placement time? What procedures will you put in place to ensure that you are able to meet the City's standard?	
Vendor Profile	A vendor with a local storefront is preferred. What is your location and proximity to the City of Tulsa. What is your current web address?	
Vendor Profile	Provide a general overview of your organization including your mission statement. What sets your organization apart from your competitors? Why is your organization uniquely qualified to take on this scope of work?	

EEOC	Please provide a copy of your non-discrimination policy and examples of advertisements of positions posted within the previous 12 months. What do you do to ensure that you attract a diverse and inclusive population of candidates? Please provide a statement that would reflect EOE compliance. Disclose any lawsuits that you have been party to in the previous 5 years	
Seller References	Seller should provide references from three (3) organizations for whom the Seller filled at least ten (10) Technical roles or comparable vacancies each month for the past 12 twelve months.	
Timesheet Retrieval and Pay Checks	Describe your plan for timesheet retrieval and plan for delivering paychecks. Include the process you have for issuing paychecks for employees when timesheets are missed during normal processing.	
Invoicing Process	What system do you have in place, or can your put in place, that will sort invoices per request on each individual work-order? Describe your accepted payment methods.	
Reporting	Please provide a sample copy of the EXCEL reports that will be provided to the City. Prior to the award of the proposal, the Seller must demonstrate its ability to e-mail the document to us.	
Benefits		
Benefits / Medical	Describe your medical benefits, when employees are eligible, and cost to the employee. Provide the information given to the candidate.	
Benefits / Vacation- Holiday	Describe your vacation and holiday benefits. Provide the employee document describing these benefits.	

It is anticipated that the City of Tulsa will enter into a contract with the selected Respondent for an initial term ending one (1) year from the date of its execution by the City's Mayor, with four (4) one-year renewals available at the option of the City. Contracts entered into by the City of Tulsa generally include, but are not limited to, the following terms:

- 1. Renewals. Seller understands and acknowledges that any future contracts or renewals are neither automatic nor implied by this Agreement. The continuing purchase by City of the Services set forth in this Agreement is subject to City's needs and to City's annual appropriation of sufficient funds in City's fiscal year (July 1<sup>st</sup> to June 30<sup>th</sup>) in which such Services are purchased. In the event City does not appropriate or budget sufficient funds to perform this Agreement, this Agreement shall be null and void without further action by City.
- 2. No Indemnification or Arbitration by City. Seller understands and acknowledges that City is a municipal corporation that is funded by its taxpayers to operate for the benefit of its citizens. Accordingly, and pursuant to Oklahoma law, City shall not indemnify nor hold Seller harmless for loss, damage, expense or liability arising from or related to this Agreement, including any attorneys' fees and costs. In addition, Seller shall not limit its liability to City for actual loss or direct damages for any claim based on a breach of this Agreement and the documents incorporated herein. City reserves the right to pursue all legal and equitable remedies to which it may be entitled. City will not agree to binding arbitration of any disputes.
- 3. Intellectual Property Indemnification by Seller. Seller agrees to indemnify, defend, and save harmless City and its officers, employees and agents from all suits and actions of every nature brought against them due to the use of patented, trademarked or copyright-protected appliances, products, materials or processes provided by Seller hereunder. Seller shall pay all royalties and charges incident to such patents, trademarks or copyrights.
- 4. General Liability. Seller shall hold City harmless from any loss, damage or claims arising from or related to the performance of the Agreement herein. Seller must exercise all reasonable and customary precaution to prevent any harm or loss to all persons and property related to this Agreement.
- 5. **Liens.** Pursuant to City's Charter (Art. XII, §5), no lien of any kind shall exist against any property of City. Seller agrees to indemnify and hold the City harmless from all claims, demands, causes of action or suits of whatever nature arising out of the services, labor, and material furnished by Seller or Seller's subcontractors under the scope of this Agreement.
- 6. **No Confidentiality.** Seller understands and acknowledges that City is subject to the Oklahoma Open Records Act (51 O.S. §24A.1 *et seq.*) and therefore cannot assure the confidentiality of contract terms or other information provided by Seller pursuant to this Agreement that would be inconsistent with City's compliance with its statutory requirements there under.
- 7. Compliance with Laws. Seller shall be responsible for complying with all applicable federal, state and local laws. Seller is responsible for any costs of such compliance. Seller shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act. Seller certifies that it and all of its subcontractors to be used in the performance of this agreement are in compliance with 25 O.S. Sec. 1313 and participate in the Status Verification System. The Status Verification System is defined in 25 O.S. Sec. 1313 and includes, but is not limited to, the free Employee Verification Program (E-Verify) available at www.dhs.gov/E-Verify.

- 8. Right to Audit. The parties agree that books, records, documents, accounting procedures, practices, price lists or any other items related to the Services provided hereunder are subject to inspection, examination, and copying by City or its designees. Seller shall retain all records related to this Agreement for the duration of the contract term and a period of three years following completion and/or termination of the contract. If an audit, litigation or other action involving such records begins before the end of the three year period, the records shall be maintained for three years from the date that all issues arising out of the action are resolved or until the end of the three year retention period, whichever is later.
- 9. Governing Law and Venue. This Agreement is executed in and shall be governed by and construed in accordance with the laws of the State of Oklahoma without regard to its choice of law principles, which shall be the forum for any lawsuits arising under this Agreement or incident thereto. The parties stipulate that venue is proper in a court of competent jurisdiction in Tulsa County, Oklahoma and each party waives any objection to such venue.
- 10. **No Waiver.** A waiver of any breach of any provision of this Agreement shall not constitute or operate as a waiver of any other provision, nor shall any failure to enforce any provision hereof operate as a waiver of the enforcement of such provision or any other provision.
- 11. **Entire Agreement/No Assignment.** This Agreement and any documents incorporated herein constitute the entire agreement of the parties and supersede any and all prior agreements, oral or otherwise, relating to the subject matter of this Agreement. This Agreement may only be modified or amended in writing and must be signed by both parties. Notwithstanding anything to the contrary herein, the City does not agree to the terms of any future agreements, revisions or modifications that may be required under this Agreement unless such terms, revisions or modifications have been reduced to writing and signed by both parties. Seller may not assign this Agreement or use subcontractors to provide the Goods and/or Services without City's prior written consent. Seller shall not be entitled to any claim for extras of any kind or nature.
- Equal Employment Opportunity. Seller shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination

The undersigned agrees to the inclusion of the above provisions, among others, in any contract with the City of Tulsa.

Company Name:	Date:	
Signature:		
Name Printed:		
Title:		

#### **PACKING LABEL**

## **Top Left Corner of Label**

FROM: Name Respondent's legal name Street Address City, State, Zip Code

FROM:

## City of Tulsa - City Clerk's Office

175 East 2<sup>nd</sup> Street, Suite 260 Tulsa, OK, 74103

## **Respondent Submission For:**

**CSP# TAC 1345** 

CSP DESCRIPTION: Temporary Personnel Services – Information Technology

This label ensures that Your proposal will be sent to the correct office (City Clerk's) and that it is associated with the correct Solicitation (indicated by the CSP number). Proposals must be sealed and either mailed or delivered to the City Clerk's Office. Proposals must also be received no later than 5:00 PM (CST) on date listed on the first page of the CSP.