



City of Tulsa Purchasing Department
175 E. 2nd St. 15th Floor
Tulsa, OK 74103

TAC 220E
Propane
Water & Sewer Department
Bid Date: September 30, 2021

Senior Buyer: Donny Tiemann
dtiemann@cityoftulsa.org
Please contact if you have any questions

1. Delivery:

If Your Bid is accepted and a contract is executed, state the number of days You need to deliver the Goods and/or to begin providing Services:

You must be able to deliver the Goods and/or Services as specified in Your Bid. Failure to do so may result in City terminating Your agreement or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

Option A: Cost Basis - \$ Markup			Ferrellgas, LP		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000			
2	Raw Water Supply Office, 2601 N Hwy 167 Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600			
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000			
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500			
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1000			
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500			
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500			
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000			
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000			
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000			
Note 1: Items 1 - 9 will be the cost including delivery for those locations.			Ferrellgas is not offering Option A		
Option A TOTAL EXTENDED COST: (All cost must be included or your Bid will be disqualified)					

Option B: Unit Cost/Gal above OPIS Rack Average Posting			Ferrellgas LP		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000	\$1.3975	\$0.15	\$263,075.00
2	Raw Water Supply Office, 2601 N Hwy 167 Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600	\$1.3975	\$0.47	\$1,120.50
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000	\$1.3975	\$0.47	\$14,940.00
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500	\$1.3975	\$0.47	\$933.75
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1500	\$1.3975	\$0.47	\$2,801.25
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.3975	\$0.47	\$933.75
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.3975	\$0.47	\$933.75
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000	\$1.3975	\$0.47	\$1,867.50
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000	\$1.3975	\$0.47	\$5,602.50
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000	\$1.3975	\$0.47	\$9,337.50
Note 1: Items 1 - 9 will be the cost including delivery for those locations.			\$301,545.50		
Option B TOTAL EXTENDED COST: (All costs must be included or your Bid will be disqualified)			\$301,545.50		
Definition: Option B - Prices bid for propane shall be based on the Oil Price Information Service "OPIS" publication wholesale average rack posting nearest to the delivery point at the time of delivery.					
Requested repairs in writing:					
Labor Rate:			\$100.00 PER HOUR		
Material mark-up percentage:			35%		

Option A: Cost Basis - \$ Markup			Chelsea Butane Company dba MCP Propane		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000			
2	Raw Water Supply Office, 2601 N Hwy 167Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600			
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000			
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500			
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1000			
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500			
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500			
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000			
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000			
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000			
Note 1: Items 1 - 9 will be the cost including delivery for those locations.					
Option A TOTAL EXTENDED COST: (All cost must be included or your Bid will be disqualified)					

Option B: Unit Cost/Gal above OPIS Rack Average Posting			Chelsea Butane Company dba MCP Propane		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000	\$1.35125	\$0.4325	\$303,237.50
2	Raw Water Supply Office, 2601 N Hwy 167Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600	\$1.35125	\$0.9825	\$1,400.25
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000	\$1.35125	\$0.9825	\$18,670.00
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500	\$1.35125	\$0.9825	\$1,166.88
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1500	\$1.35125	\$0.9825	\$3,500.63
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.35125	\$0.9825	\$1,166.88
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.35125	\$0.9825	\$1,166.88
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000	\$1.35125	\$0.9825	\$2,333.75
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000	\$1.35125	\$0.9825	\$7,001.25
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000	\$1.35125	\$1.3000	\$13,256.25
Note 1: Items 1 - 9 will be the cost including delivery for those locations.					\$352,900.25
Option B TOTAL EXTENDED COST: (All costs must be included or your Bid will be disqualified)					\$352,900.25

Definition: Option B - Prices bid for propane shall be based on the Oil Price Information Service "OPIS" publication wholesale average rack posting nearest to the delivery point at the time of delivery.

Requested repairs in writing:	
Labor Rate:	\$100.00 Per Hour
Material mark-up percentage:	25%
Delivery:	1 Day

Option A: Cost Basis - \$ Markup

Option A: Cost Basis - \$ Markup			Froman Propane Co		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000	\$1.36625	\$0.0985	\$249,007.50
2	Raw Water Supply Office, 2601 N Hwy 167Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600	\$1.36625	\$0.4725	\$1,103.25
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000	\$1.36625	\$0.4725	\$14,710.00
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500	\$1.36625	\$0.4725	\$919.38
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1500	\$1.36625	\$0.4725	\$2,758.13
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.36625	\$0.4725	\$919.38
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.36625	\$0.4725	\$919.38
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000	\$1.36625	\$0.4725	\$1,838.75
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000	\$1.36625	\$0.4725	\$5,516.25
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000	\$1.36625	\$0.4725	\$9,193.75
Note 1: Items 1 - 9 will be the cost including delivery for those locations.			\$286,885.75		
Option A TOTAL EXTEDED COST: (All cost must be included or your Bid will be disqualified)			\$286,885.75		

Option B: Unit Cost/Gal above OPIS Rack Average Posting

Option B: Unit Cost/Gal above OPIS Rack Average Posting			Froman Propane Co		
Item	Description	Estimate Annual Quantity	Seller's Cost/Gal. (Sept 20, 2021)	Markup per Gal	Expended Cost (Qty x Cost w/MU)
1	Grand River Pump Station (June-Sept) including delivery to City tank (1 - 30,000 gal Tank)	170000	\$1.33	\$0.2137	\$262,429.00
2	Raw Water Supply Office, 2601 N Hwy 167Catoosa 74011 (266 & Port Rd) (1 - 300 gal Tank)	600	\$1.33	\$0.5995	\$1,157.70
3	Tulsa Fire Training Facility 2819 N. New Haven, Tulsa 74115 (2 - 1000 gal, 3-250 gal, 1-500 gal)	8000	\$1.33	\$0.5995	\$15,436.00
4	Generator Tank for Lift Station in Mohawk Park (Golf Course) (1 - 500 gal Tank)	500	\$1.33	\$0.5995	\$964.75
5	Eucha Admin Office, 47757 Hwy 59, Jay 74346 (2 - 500 gal Tanks)	1500	\$1.33	\$0.5995	\$2,894.25
6	Eucha Residence, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.33	\$0.5995	\$964.75
7	Eucha Fisheries, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	500	\$1.33	\$0.5995	\$964.75
8	Eucha Shop, 47757 Hwy 59, Jay 74346 (1 - 500 gal Tank)	1000	\$1.33	\$0.5995	\$1,929.50
9	Eucha Dam, 44313 CR 530, Eucha (1 - 5000 gal Tank)	3000	\$1.33	\$0.5995	\$5,788.50
10	Propane - City will pickup (no delivery required) (20 - 100 gal Tanks)	5000	\$1.33	\$0.5995	\$9,647.50
Note 1: Items 1 - 9 will be the cost including delivery for those locations.			\$302,176.70		
Option B TOTAL EXTEDED COST: (All costs must be included or your Bid will be disqualified)			\$302,176.70		

Definition: Option B - Prices bid for propane shall be based on the Oil Price Information Service "OPIS" publication wholesale average rack posting nearest to the delivery point at the time of delivery.

Requested repairs in writing:

Labor Rate:	\$75.00 Per Hour
Material mark-up percentage:	10%
Delivery:	1 Day
Notes:	Any additional sales to the City of Tulsa within 30 miles of a Froman Storage Location not covered in this bid will be billed a item 2.